



Red Hat Forum: NUOVE IDEE DA ESPLORARE

Benvenuto e Introduzione

Gianni Anguilletti

Regional Director Italia, Turchia, Israele e Grecia

Red Hat

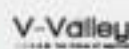
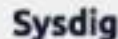
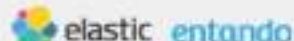
Red Hat Forum

- 6 Keynotes
- 48 Sessioni Parallele
- 47 Partners

Red Hat Forum

> 1.500 Partecipanti !

Grazie ai nostri 47 Partner!



Sessione Plenaria



Digital Transformation & the Open Organization

Michel Isnard, Vice President Regional Sales EMEA



Hybrid is the New Cloud Standard

Ashesh Badani, Vice President & General Manager, Cloud Platforms

Sessione Plenaria



Nexi Digital Transformation

Sandro Borioni, Group Chief Technology Officer
Alexandre Francesco Bove, Head of IT Digital



Soluzioni e competenze che abilitano l'innovazione

Stefano Tomasini, Direttore Centrale Organizzazione Digitale



SNAM Container Application Platform:

un'architettura a Microservizi per le Cloud Native Applications

Stefano Viotti, Head of Infrastructure & Network Services
Alessandro Denicoli, Enterprise IT Architecture Manager



L'IT di Esercito - un viaggio nell'Open Source

Tenente Colonnello Fabio Ubaldi
Maggiore Roberto Caramia

8 “TRACK” POMERIDIANE

**DA LINUX AI
CONTAINERS,
DALLA
VIRTUALIZZAZIONE
AL CLOUD**

**CLOUD NATIVE
APP DEV:
MICROSERVIZI
E OLTRE**

**IoT &
IT
MODERNIZATION**

**BUSINESS TOOLS &
DIGITAL EXPERIENCE:
STORAGE,
ANALYTICS, BIG DATA
& VIRTUALIZATION**

**OPEN HYBRID
CLOUD**

**CLOUD DEV,
DEVOPS & CONTAINER
/ IT & BUSINESS
AUTOMATION &
SECURITY**

**CLOUD DEV,
DEVOPS,
CONTAINER**

**DIGITAL
INTEGRATION
IN ACTION:
RED HAT TRAINING**

48 SESSIONI

“Tracks” Pomeridiane: Clienti

Posteitaliane

Powered by **SOURCESENSE**

SIAE DALLA
PARTE
DI CHI
CREA

Powered by **par-tec**



Powered by  **extrared**

 **GRUPPO
COMIFAR**
a PHOENIX company

Powered by  **EXTRAORDY**
LA FORMAZIONE
UFFICIALE RED HAT

“Tracks” Pomeridiane: Clienti



Powered by plurimedia



ESERCITO

Powered by entando

INAIL

ISTITUTO NAZIONALE PER L'ASSICURAZIONE
CONTRO GLI INFORTUNI SUL LAVORO

Powered by par-tec

di: 'angewandte

Universität für angewandte Kunst Wien
University of Applied Arts Vienna

Powered by SEP
Hybrid Backup

RED HAT
Strategie di
Sviluppo
Tecnologico



Copertura / Completezza Funzionale

- Sistema Operativo
- Storage – Big Data
- Virtualizzazione
- Application Development & Integration
- Containers & Micro-Services
- API Management
- System Management & Automation
- Cloud



“Apertura”

- *Supporto dei maggiori Hypervisors, Middleware, Sistemi Operativi, ...*



Flessibilità

- *Open Hybrid Cloud: Any Application, Any Container, Anytime, Anywhere*

RED HAT Strategie di Sviluppo **Organizzativo**



PERSONE

- Sviluppo Competenze
- Incremento Struttura



VERTICALIZZAZIONE & SEGMENTAZIONE

- Mercati:
Telco, FSI, Public Sector, Industry
- Segmenti:
 - Strategic & Enterprise
 - Mid & Small Markets



FOCALIZZAZIONE

- Tecnologie / Soluzioni
- Canali

Il 100%

delle compagnie aeree
includere nella classifica
Fortune Global 500 si
affida a Red Hat^[1]



Il 100%

delle società di
telecomunicazioni
includere nella classifica
Fortune Global 500 si
affida a Red Hat^[2]



Il 100%

delle banche
commerciali includere nella
classifica Fortune 500 si
affida a Red Hat^[3]



150DIPENDENTI



redhat.



IBM AND RED HAT COMBINE TO
CREATE LEADING
HYBRID/MULTI-CLOUD PROVIDER

Tutto inizia con un “PERCHÈ”

Simon Sinek

and IMMIGRATIONS

NON-NATIONALS

ADVICE TO PASSENGERS

Transportation of Hazardous Materials

Violate the federal fire damage of hazardous materials stored aircraft in your
 baggage is on your person. A violation can result in penalties of up to \$25,000
 and 5 years imprisonment. 49 U.S.C. 1809

Flammable materials include explosives, compressed gases, flammable liquids and gases, poisons, poisons, corrosives, and radioactive materials.

TRANSPORTATION OF HAZARDOUS MATERIALS

Federal law forbids the carriage of firearms on any aircraft. It is your responsibility to ensure that you are in compliance with all applicable laws.

TRANSPORT FROM AN
OFFICE OF INVESTIGATION

THE UNIVERSITY OF CHICAGO PRESS



*“Dear **friends**,*

Monday we have deployed a new Instant Payments System.

*We worked very hard and **result is fantastic**: no problems, great performances and a client very satisfied.*

*This success is also the result of **collaboration between YYY and Red Hat people**, so I want to thank you for that.*

See you next success”

*“Sono stato fuori da Red Hat e poi sono tornato...mi sono fatto tante domande, ma sapevo che al di là delle difficoltà questa era **casa mia.**”*





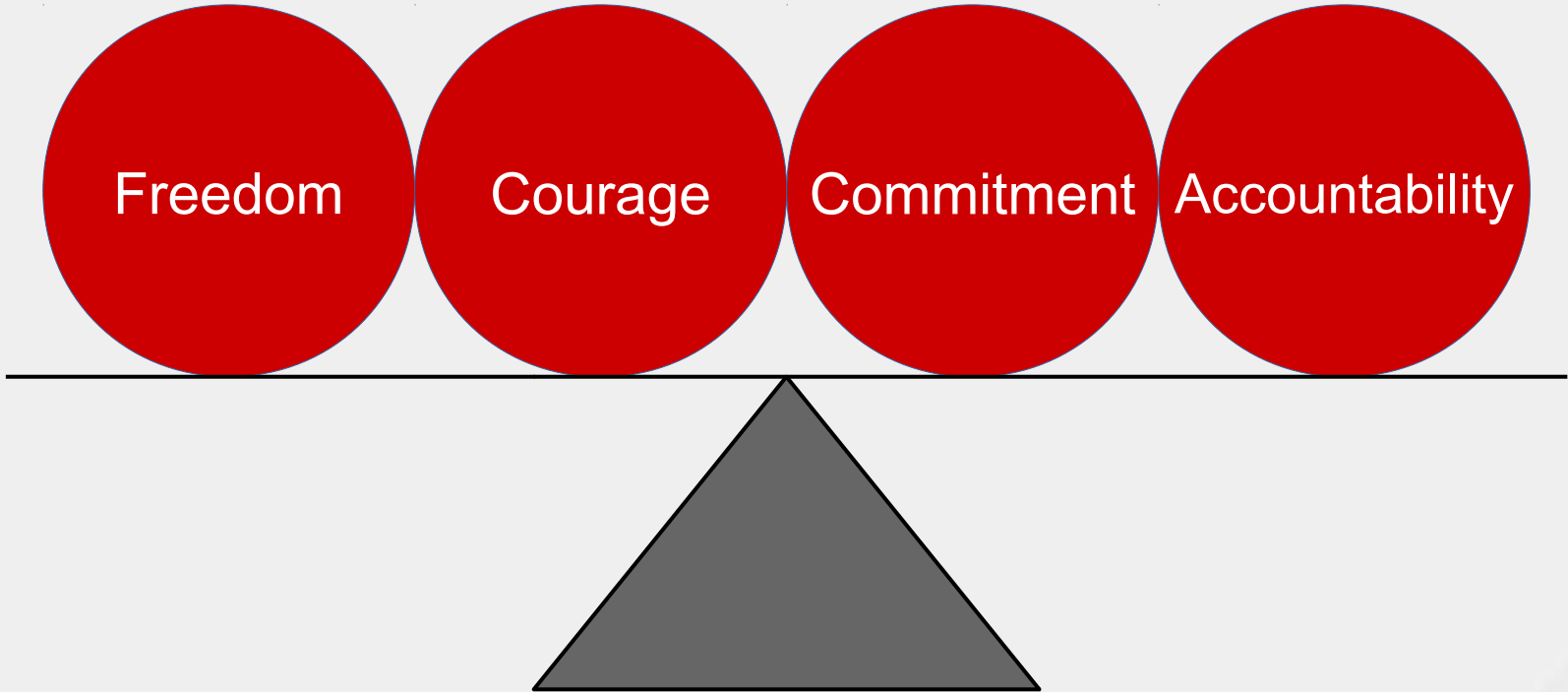
spingendosi oltre i propri limiti
si può rendere **possibile**
ciò che appare **impossibile**

Freedom

Courage

Commitment

Accountability



Freedom

Courage

Commitment

Accountability



THE RED HAT WHY
**OPEN UNLOCKS THE
WORLD'S POTENTIAL**



GRAZIE

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Regional Director Italia, Turchia, Israele e Grecia
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